

**SUMMARY REPORT FOR RFP DEVELOPMENT
AND MANAGEMENT PROCESS
CITY SCHOOL DISTRICT OF NEW ROCHELLE**



Submitted by:

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This report will summarize the development and the management of the recently completed student transportation Request for Proposals (RFP) process for the City School District of New Rochelle. It provides recommendations on what actions should be taken and also provides a summary of the RFP submissions.

Transportation Advisory Services (TAS) was engaged by the School District to prepare specifications for an RFP for student transportation services effective July 1, 2016. Presently, the School District is operating under a four separate RFP's for Home-to-School and for Summer School transportation services and a Bid for Field and Sports Trips. The transportation program for which a Proposal is requested combines the program of these five documents.

The School District made a decision to utilize an RFP rather than a Bid to seek Contractors for its transportation program. A student transportation RFP differs from a student transportation Bid in that an RFP considers nine other criteria in addition to the lowest cost for the determination of an award. Each of the ten criteria is given a weight (points) established by the School District; and the Proposer with the highest number of points is the winner. No single criteria can be more than 50% of the total number of points. A Bid considers only the lowest cost from a responsible Bidder.

Information on the School District's transportation program was ascertained primarily through meetings with the School District's Transportation Assistant (Dianna Wessel), through previous meetings with other School District personnel (the Director of Special and Alternative Education, Yvette Goorevitch, and the Athletic Director, Steve Young), a meeting with the Location Managers of the two Contractors presently providing the transportation services (First Mile Square [formerly Mile Square Transportation Services] and First Student), information contained within the School District's transportation management system (Transfinder), a recently completed study of the transportation program by TAS, and from various School District documents and records. In addition to visits to the School District, information was ascertained from the Transportation Assistant through periodic telephone calls and e-mail contacts. Prior to the publication of the RFP, a review of the specifications and the transportation program profile were made by the School District's Transportation Assistant and the School District's attorney.

RFP specifications were prepared to conform to the School District's present and projected future needs/wishes, the current regulatory requirements of New York State, industry standards, and to attract as many Proposers as possible. The RFP specifications provided for three separate and independent Contracts, with each of the main Contracts divided into several parts.

1. A Proposal for Home-to-School transportation services –

- 1.1 Daily live hourly rates were requested for vehicles with fuel for live miles provided by the School District and with fuel for all miles provided by the Contractor.
- 1.2 An initial daily live hourly rate for vehicles was requested for a three-year Contract and for a five-year Contract along with a percentage increase for each subsequent year.

- 1.3 An option was a request for a percentage charge for each year for a Performance Bond.
2. A Proposal for Field and Sports Trips -
 - 2.1 An initial hourly trip rate was requested for a three-year Contract and for a five-year Contract along with a percentage increase for each subsequent year.
 - 2.2 An option was a request for a percentage charge for each year for a Performance Bond.
3. A Proposal for Summer School transportation services –
 - 3.1 Daily live hourly rates were requested for vehicles with fuel for live miles provided by the School District and with fuel for all miles provided by the Contractor.
 - 3.2 An initial live hourly daily rate was requested for a three-year Contract and for a five-year Contract along with a percentage increase for each subsequent year.
 - 3.2 An option was a request for a percentage charge for each year for a Performance Bond.

The RFP specifications informed the prospective Proposers that the existing Contractors, First Mile Square and First Student, has a labor force represented by unions for collective bargaining purposes. Therefore, it is possible that a new Contractor could be obligated to recognize and/or bargain with and/or assume the existing collective bargaining agreement. The RFP specifications also stated that a multi-year contract with the successful Contractor will require voter approval.

Upon completion of the RFP specifications by **TAS**, and their acceptance by the School District, e-mail and telephone contacts were made by **TAS** to area, regional, and national Contractors informing them of the RFP opportunity.

A pre-Proposal meeting was held on December 21, 2015, with representatives from ten Contractors and one labor union in attendance in addition to Dr. Brian Osborne, Superintendent of Schools; Ellen Bruzzese, Purchasing Agent; Dianna Wessel, Transportation Assistant, and Louis Boffardi, **TAS**. The representatives from Contractors and the labor union included the following:

- | | |
|----------------------|-------------------------------|
| 1. All County Bus | 6. Royal Coach Lines |
| 2. First Mile Square | 7. Selby Transportation |
| 3. First Student | 8. SuperTrans |
| 4. Logan Bus | 9. Total Transportation Corp. |

11. TWU (Transport Workers Union)

Following the pre-Proposal meeting, an addendum to the RFP specifications was issued clarifying to a greater extent certain requirements in the specifications and responding to some of the questions that were asked. During the interval between the pre-Proposal meeting and the RFP submission date of January 13, 2016, one additional addendum was issued as a response to requests for further information.

On the date the RFP submissions were due, the School District received Proposal submissions from four Contractors.

1. First Mile Square (formerly, Mile Square Transportation)
2. MAT Bus Corp. (a/k/a Total Transportation Corp. and L & M Bus Corp.)
3. Royal Coach Lines
4. VP Buses (a/k/a SuperTrans, Vallo Transportation, and Rolling V Bus Corp.)

Several School Bus Contractors whose home base is in New York City were interested initially in the contracting opportunity for the transportation program of the New Rochelle School District. However, they were concerned about the possible failure of the May 2016 budget vote that would reduce them to a one-year Contract. They mentioned the failure of the School District's December 2015 bond vote as an indicator that this might happen. Since all of their present Contracts were within New York City, and a public vote for a multi-year Contract is not a requirement for each of the Big Five Cities in New York State (one of which is New York City), they were unwilling to take a chance that if they received an award and purchased vehicles, they could conceivably have a Contract that is limited to one year. Three of the four Contractors that submitted Proposals are not New York City based. MAT Bus Corp. is based in Brooklyn with a terminal in the Bronx. It also operates in Philadelphia.

The committee to review the Proposal submissions consisted of three School District people from the Business Office as well as Louis Boffardi from **TAS**, who completed the computations of the price submissions and acted as the technical advisor to the Proposal review committee:

1. Elle Bruzzese, Purchasing Agent
2. Nick Petrone, Accountant
6. Dianna Wessel, Transportation Assistant

It is important to state that the review of the Proposals and the awarding of points for each of the ten criteria were based totally upon the information submitted and documented. The review committee is not allowed to use information known to any committee member(s) or known to the **TAS** Consultant that is not presented fully in the written Proposal since that could give one Proposer an advantage over other Proposers.

Points given in the first nine criteria were applicable to all three contracts. The price submissions for transportation services included separate calculations for the variables of a three year contract, with and without fuel, and with and without a Performance Bond; and the five year contract, with and without fuel, and with and without a Performance Bond.

The three members of the reviewing committee spent two full days examining the Proposal submissions. Their work was very thorough, and they met their responsibilities to this assignment in a very professional manner. They are to be commended for the work completed.

Based upon the calculation methodology contained in the RFP specifications to determine the award for each of the contracts, First Mile Square received the highest number of points for the Home-to-School Contract and for the Summer School Contract. For the Field and Sports Trips Contract, Royal Coach Lines received the highest number of points for a three-year Contract in one of the options (Without a Performance Bond), First Mile Square received the highest number of points for a three-year Contract in the second option (With a Performance Bond), and MAT Bus Corp. received the highest number of points for the five-year Contract for both options (With a Performance Bond and Without a Performance Bond). Since Royal Coach Lines and MAT Bus Corp. stated in their Proposal that they will not accept the Field and Sports Trips Contract without the Home-to-School Contract, the recommendation is to award the Field and Sports Trips Contract to First Mile Square.

Based upon the above, First Mile Square appears to be the winner for all three Contract awards. However, this recommendation by TAS is subject to the conditions listed below.

The School District has to make the following decisions as part of the award process:

1. Does the School District wish to issue a three-year award or a five-year award?
2. Does the School District wish to make an award with the School District providing fuel for live miles or with the Contractor providing the fuel for all the miles?
3. Does the School District wish to require a Performance Bond?

Prior to any award, the School District should require the following:

1. A transition plan should be required to ensure that the Contractor(s) receiving the award(s) has a plan to meet the requirements stated in the RFP specifications. The requirements of the transition plan should be established by the School District. Important issues are upgrading the vehicles to be used for the transportation service, invoicing requirements, and the additional training requirements for attendants/monitors as well as for drivers. See §8.8.6 on pages 74-75 of the RFP specifications.

It's the responsibility of the School District to monitor the transition plan to ensure that the required preparations are made for the transportation services under the requirements of the recent RFP.

4. The School District should request that NYSIR have its Risk Management Department review the insurance coverage provided by First Mile Square to ensure that it meets the requirements contained in §8.5.2 on pages 54-56 of the RFP specifications. Particular attention should be paid to the following:
 - 2.1 Sexual abuse and misconduct insurance is to be included
 - 2.2 The primacy of the Contractor's insurance to any insurance available to the School District is to be included
 - 2.3 A waiver of subrogation in favor of the School District must apply
3. First Student made a request to be a subcontractor to First Mile Square if First Mile Square is to receive an award. In Addendum No. 2 to the RFP specifications the School District said it would allow such subcontracting under specific conditions.

The recommendation is that the School District receives from First Mile Square and from First Student specific information as to what will be subcontracted, the reasons for the subcontracting, and how the subcontracting will be accomplished. There must be agreement to the specifics of the subcontracting as well as the conditions stated in the addendum to the RFP specifications prior to an award.

The School District is reminded that the Contractors are obligated to hold their Proposal submission for only 45 days following the date the Proposal was due. The 45th day is February 27th. They have the option to cancel their Proposal submission after the 45th day. However, unless the Contractors exercise the option, according to the RFP specifications, the Proposal submission remains in force. See the top of page 2 of the Notice to Proposers section of the RFP specifications. As a suggestion, the School District may wish to ask First Mile Square to hold their Proposal submission for a time period beyond 45 days; and the School District should request the transition plan, the insurance review, and the information on the subcontracting as soon as possible. At least 15 days should be allowed for the receipt of these requests.

The average of the number of points awarded to each of the four Proposers by the three reviewers in each of the first nine criteria for an award is shown in the Table below. See the descriptive criteria for the awarding of points for an award on pages 19-29 and 113-122 of the RFP specifications.

Table 1						
Category	Maximum Number of Points	Description	First Mile Square	MAT Bus Corp.	Royal Coach Lines	VP Buses
			Average of Points Awarded by the Three Reviewers (1)			
I	8	Previous Experience of the Contractor in Transporting Pupils	8	8	8	8
II	3	Name of Each Transportation Company of Which the Contractor has been An owner or Manager	3	3	3	3
III	10	A Description of any Safety Programs Implemented by the Contractor	10	10	9.33	4

Table 1						
Category	Maximum Number of Points	Description	First Mile Square	MAT Bus Corp.	Royal Coach Lines	VP Buses
IV	5	A Record of Accidents in Motor Vehicles under the Control of the Contractor	5	3	3	3.33
V	3	Driving History of Employees of the Contractor	1.67	3	3	0.67
VI	10	Inspection Records and Model Year of the Motor Vehicles	8	6	6	10
VII	7	Maintenance Schedules of the Motor Vehicles under the Control of the Contractor	5.67	7	6	4.67
VIII	10	Financial Analysis of the Contractor	10	10	10	10
IX	6	Documentation of Compliance with Motor Vehicle Insurance Requirements	4 (2)	4 (2)	4 (2)	4 (2)
	-----		-----	-----	-----	-----
Sub Total	62		55.34	54	52.33	47.67
Note 1: The points awarded do not necessarily indicate deficiencies. To some extent, a reduced number of points represent incomplete and/or undocumented required information.						
Note 2: The points awarded for compliance with insurance requirements represent an estimate. A review of the insurance information should be made by the School District's insurance carrier, NYSIR.						

The number of points awarded to each of the four Proposers in the tenth criteria (Lowest Cost of the Proposal) for an award was completed by the **TAS** Consultant, and it is shown in Tables 3, 4, and 5 below.

1. The calculated Proposal submission is shown for a three-year Contract and for a five-year Contract, with, and without, a Performance Bond. See §3.2.8 on pages 34-36, §3.3.5 on pages 39-40, and §3.4.7 on page 44 of the RFP specifications. For the Home-to-School Contract and the Summer School Contract, the Tables are further subdivided, with fuel provided by the School District and without fuel provided by the School District. For the Field and Sports Trips Contract, fuel is not provided by the School District because it is not State aidable for this transportation service.
2. The number in bold type is the lowest calculated Proposal cost.
3. The chart shows which Proposer received 100% of the 38 points allocated to the Cost category. This is also shown in bold type.
4. The calculated cost of the other three Proposers is shown as well. The percentage indication of these Proposers is the percentage difference between each of their higher calculated cost and the lowest cost. For example, Royal Coach Lines' calculated cost of \$40,997,620.56 is 25% higher than the lowest calculated cost of \$32,856,187.97 which was submitted by First Mile Square. The 13 points awarded to Royal Coach Lines is based upon the scale shown in Table 2 below and on page 122 of the RFP specifications.

Table 2		
Category	Establishment of Point Values	Point Value
X	Lowest Cost of the Proposal	38
	Within 2% of the Lowest Cost	36
	Within 4% of the Lowest Cost	34
	Within 6% of the Lowest Cost	32
	Within 8% of the Lowest Cost	30
	Within 10% of the Lowest Cost	28
	Within 12% of the Lowest Cost	26
	Within 14% of the Lowest Cost	24
	Within 16% of the Lowest Cost	22
	Within 18% of the Lowest Cost	20
	Within 20% of the Lowest Cost	18
	Within 22% of the Lowest Cost	16
	Within 24% of the Lowest Cost	14
	Within 26% of the Lowest Cost	12
	Within 28% of the Lowest Cost	10
	Within 30% of the Lowest Cost	08
	Within 32% of the Lowest Cost	06
	Within 34% of the Lowest Cost	04
	Within 36% of the Lowest Cost	02
	Within 38% of the Lowest Cost	00
	Within 40% or More of the Lowest Cost	00

Table 3 is the points awarded for the various options of the Home-to-School Contract. See §3.2.8 on pages 34-36 of the RFP specifications for the calculation methodology.

Table 3										
Home-to-School Contract										
Contract			First Mile Square		MAT Bus Corp.		Royal Coach Lines		VP Buses	
Fuel Provided by School District	Three-Year Contract	Without A Performance Bond	\$32,856,187.97		\$49,578,204.56		\$40,997,620.56		\$45,743,273.33	
			100%	38 Points	51%	00 Points	25%	13 Points	39%	00 Points
		With A Performance Bond	\$33,036,897.00		\$50,073,986.61		\$41,448,594.38		\$47,115,571.53	
			100%	38 Points	52%	00 Points	25%	13 Points	43%	00 Points
	Five-Year Contract	Without A Performance Bond	\$55,683,967.36		\$75,211,234.29		\$69,259,580.11		\$77,783,894.74	
			100%	38 Points	35%	03 Points	24%	14 Points	40%	00 Points
		With A Performance Bond	\$55,990,229.18		\$75,963,346.63		\$70,021,435.49		\$80,117,411.58	
			100%	38 Points	36%	02 Points	25%	13 Points	43%	00 Points

Table 3										
Home-to-School Contract										
Contract			First Mile Square		MAT Bus Corp.		Royal Coach Lines		VP Buses	
Fuel Provided by Contractor	Three-Year Contract	Without A Performance Bond	\$33,499,734.86		\$50,083,629.62		\$41,511,776.35		\$47,879,337.35	
			100%	38 Points	50%	00 Points	24%	14 Points	43%	00 Points
	Three-Year Contract	With A Performance Bond	\$33,683,983.40		\$50,584,465.92		\$41,968,405.89		\$49,315,717.47	
			100%	38 Points	50%	00 Points	25%	13 Points	46%	00 Points
	Five-Year Contract	Without A Performance Bond	\$56,774,636.92		\$77,087,030.57		\$70,128,172.33		\$81,287,259.26	
			100%	38 Points	36%	02 Points	24%	14 Points	43%	00 Points
Five-Year Contract	With A Performance Bond	\$57,086,897.92		\$77,857,900.87		\$70,899,582.22		\$83,725,877.03		
		100%	38 Points	36%	02 Points	24%	14 Points	47%	00 Points	

Table 4 shows the calculated Proposal submission for the three-year Contract and for the five-year Contract, with, and without a Performance Bond. See §3.3.5 on pages 39-40 of the RFP specifications. For the Field and Sports Trips Contract, the School District is not considering the provision of fuel because it is not State aidable.

Table 4										
Field and Sports Trips Contract										
Contract			First Mile Square		MAT Bus Corp.		Royal Coach Lines		VP Buses	
Fuel Provided by Contractor	Three-Year Contract	Without A Performance Bond	\$1,225,073.96		\$1,213,016.32		\$1,179,740.15		\$1,208,173.66	
			04%	34 Points	03%	35 Points	100%	38 Points	02%	36 Points
	Three-Year Contract	With A Performance Bond	\$1,231,811.86		\$1,225,146.48		\$1,192,717.29		\$1,244,418.87	
			03%	35 Points	02%	26 Points	100%	38 Points	04%	34 Points
	Five-Year Contract	Without A Performance Bond	\$2,076,229.24		\$1,949,934.33		\$1,993,001.21		\$2,054,432.17	
			06%	32 Points	100%	38 Points	02%	36 Points	05%	33 Points
Five-Year Contract	With A Performance Bond	\$2,087,648.50		\$1,969,433.68		\$2,014,924.22		\$2,116,065.14		
		06%	32 Points	100%	38 Points	02%	36 Points	07%	31 Points	

MAT Bus and Royal Coach Lines have the highest number of points based upon the calculation of their cost submission. However, both have indicated in their Proposal that they would not accept the Field and Sports Trips Contract without the Home-to-School Contract. If the Home-to-School award is to be given First Mile Square, then it appears that this company will receive the Field and Sports Trips award.

Table 5 shows the calculated Proposal submission for the three-year Contract and for the five-year Contract, with, and without a Performance Bond for the Summer School Contract. See §3.4.7 on page 44 of the RFP specifications. For the Summer School Contract, the Table is further subdivided, with a request for cost if the School District should provide fuel for the live

miles of the transportation program and a request for cost with the School District not providing fuel for the live miles of the transportation program.

Table 5										
Summer School Contract										
Contract			First Mile Square		MAT Bus Corp.		Royal Coach Lines		VP Buses	
Fuel Provided by School District	Three-Year Contract	Without A Performance Bond	\$1,171,764.27		\$1,414,485.00		\$1,314,052.65		\$1,690,627.09	
			100%	38 Points	21%	17 Points	12%	26 Points	44%	00 Points
		With A Performance Bond	\$1,178,209.97		\$1,428,629.85		\$1,328,507.23		\$1,741,345.90	
			100%	38 Points	21%	17 Points	13%	25 Points	45%	00 Points
	Five-Year Contract	Without A Performance Bond	\$1,985,881.12		\$2,215,906.32		\$2,219,902.86		\$2,874,817.43	
			100%	38 Points	12%	26 Points	12%	26 Points	45%	00 Points
		With A Performance Bond	\$1,996,803.46		\$2,238,065.38		\$2,244,321.79		\$2,961,061.95	
			100%	38 Points	12%	26 Points	12%	26 Points	48%	00 Points
Fuel Provided by Contractor	Three-Year Contract	Without A Performance Bond	\$1,196,024.96		\$1,476,933.74		\$1,330,953.65		\$1,764,915.85	
			100%	38 Points	23%	15 Points	11%	27 Points	48%	00 Points
		With A Performance Bond	\$1,202,603.10		\$1,491,703.08		\$1,345,594.14		\$1,817,863.32	
			100%	38 Points	24%	14 Points	12%	26 Points	51%	00 Points
	Five-Year Contract	Without A Performance Bond	\$2,026,997.63		\$2,267,738.56		\$42,248,454.66		\$3,001,141.34	
			100%	38 Points	12%	26 Points	11%	27 Points	48%	00 Points
		With A Performance Bond	\$2,038,146.11		\$2,290,415.95		\$2,273,187.66		\$3,091,175.58	
			100%	38 Points	12%	26 Points	12%	26 Points	52%	00 Points

Information from the various Tables has been brought together in divisions of Table 6 to show how the recommended determination of the winner is established. Table 6.1 shows the computation for the award for the Home-to-School Contract. The computation for the award for the Field and Sports Trips is shown in Table 6.2. Table 6.3 shows the computation for the award for the Summer School Contract.

Table 6.1					
Home-to-School Contract					
	Contractor	First Mile Square	MAT Bus Corp.	Royal Coach Lines	VP Buses
	Points Awarded in Categories I to IX of the RFP	55.34	54.00	52.33	47.67
Home-to-School Contract with Fuel Provided by the School District	Plus Points Awarded in Category X of the Three-Year Contract Without A Performance Bond	55.34 + 38. -----	54.00 + 00. -----	52.33 + 13. -----	47.67 + 00. -----
		93.34	54.00	65.33	47.67
	Plus Points Awarded in Category X of the Three-Year Contract With A Performance Bond	55.34 + 38. -----	54.00 + 00. -----	52.33 + 13. -----	47.67 + 00. -----
		93.34	54.00	65.33	47.67
	Plus Points Awarded in Category X of the Five-Year Contract Without A Performance Bond	55.34 + 38. -----	54.00 + 03. -----	52.33 + 14. -----	47.67 + 00. -----
		93.34	57.00	66.33	47.67
	Plus Points Awarded in Category X of the Five-Year Contract With A Performance Bond	55.34 + 38. -----	54.00 + 02. -----	52.33 + 13. -----	47.67 + 00. -----
		93.34	56.00	65.33	47.67
Home-to-School Contract with Fuel Provided by the Contractor	Plus Points Awarded in Category X of the Three-Year Contract Without A Performance Bond	55.34 + 38. -----	54.00 + 00. -----	52.33 + 14. -----	47.67 + 00. -----
		93.34	54.00	66.33	47.67
	Plus Points Awarded in Category X of the Three-Year Contract With A Performance Bond	55.34 + 38. -----	54.00 + 00. -----	52.33 + 13. -----	47.67 + 00. -----
		93.34	54.00	65.33	47.67
	Plus Points Awarded in Category X of the Five-Year Contract Without A Performance Bond	55.34 + 38. -----	54.00 + 02. -----	52.33 + 14. -----	47.67 + 00. -----
		93.34	56.00	66.33	47.67
	Plus Points Awarded in Category X of the Five-Year Contract With A Performance Bond	55.34 + 38. -----	54.00 + 02. -----	52.33 + 14. -----	47.67 + 00. -----
		93.34	56.00	66.33	47.67

The Proposer with the highest number of points in Categories I to X is First Mile Square. The recommendation is that it be given the Home-to-School award.

Table 6.2					
Field and Sports Trips Contract					
	Contractor	First Mile Square	MAT Bus Corp.	Royal Coach Lines	VP Buses
	Points Awarded in Categories I to IX of the RFP	55.34	54.00	52.33	47.67
Field and Sports Trips Contract with Fuel Provided by the Contractor	Plus Points Awarded in Category X of the Three-Year Contract Without A Performance Bond	55.34 + 34. ----- 89.34	54.00 + 35. ----- 89.00	52.33 + 38. ----- 90.33	47.67 + 36. ----- 83.67
	Plus Points Awarded in Category X of the Three-Year Contract With A Performance Bond	55.34 + 35. ----- 90.34	54.00 + 26. ----- 80.00	52.33 + 38. ----- 90.33	47.67 + 34. ----- 81.67
	Plus Points Awarded in Category X of the Five-Year Contract Without A Performance Bond	55.34 + 32. ----- 87.34	54.00 + 38. ----- 92.00	52.33 + 36. ----- 88.33	47.67 + 33. ----- 80.67
	Plus Points Awarded in Category X of the Five-Year Contract With A Performance Bond	55.34 + 32. ----- 87.34	54.00 + 38. ----- 92.00	52.33 + 36. ----- 88.33	47.67 + 31. ----- 78.67

Although Royal Coach Lines has the highest number of points in the Field and Sports Trips option for a three-year award without a Performance Bond, and MAT Bus Corp. has the highest number of points in the Field and Sports Trips option for a five-year award with and without a Performance Bond, both companies indicated in their Proposal that they would not accept the Field and Sports Trips award without the Home-to-School award. Since the next eligible company for an award is First Mile Square, and it is recommended that it be awarded the Home-to-School Contract, it is further recommended that it receive the Field and Sports Trips award.

Table 6.3					
Summer School Contract					
	Contractor	First Mile Square	MAT Bus Corp.	Royal Coach Lines	VP Buses
	Points Awarded in Categories I – IX of the RFP	55.34	54.00	52.33	47.67
Home-to-School Contract with Fuel Provided by the School District	Plus Points Awarded in Category X of the Three-Year Contract Without A Performance Bond	55.34 + 38. ----- 93.34	54.00 + 17. ----- 71.00	52.33 + 26. ----- 78.33	47.67 + 00. ----- 47.67
	Plus Points Awarded in Category X of the Three-Year Contract With A Performance Bond	55.34 + 38. ----- 93.34	54.00 + 17. ----- 71.00	52.33 + 25. ----- 77.33	47.67 + 00. ----- 47.67

Table 6.3					
Summer School Contract					
	Contractor	First Mile Square	MAT Bus Corp.	Royal Coach Lines	VP Buses
	Points Awarded in Categories I – IX of the RFP	55.34	54.00	52.33	47.67
	Plus Points Awarded in Category X of the Five-Year Contract Without A Performance Bond	55.34 + 38. ----- 93.34	54.00 + 26. ----- 80.00	52.33 + 26. ----- 78.33	47.67 + 00. ----- 47.67
	Plus Points Awarded in Category X of the Five-Year Contract With A Performance Bond	55.34 + 38. ----- 93.34	54.00 + 26. ----- 80.00	52.33 + 26. ----- 78.33	47.67 + 00. ----- 47.67
Home-to-School Contract with Fuel Provided by the Contractor	Plus Points Awarded in Category X of the Three-Year Contract Without A Performance Bond	55.34 + 38. ----- 93.34	54.00 + 15. ----- 69.00	52.33 + 27. ----- 79.33	47.67 + 00. ----- 47.67
	Plus Points Awarded Category X of the Three-Year Contract With A Performance Bond	55.34 + 38. ----- 93.34	54.00 + 14. ----- 68.00	52.33 + 26. ----- 78.33	47.67 + 00. ----- 47.67
	Plus Points Awarded in Category X of the Five-Year Contract Without A Performance Bond	55.34 + 38. ----- 93.34	54.00 + 26. ----- 80.00	52.33 + 27. ----- 79.33	47.67 + 00. ----- 47.67
	Plus Points Awarded in Category X of the Five-Year Contract With A Performance Bond	55.34 + 38. ----- 93.34	54.00 + 26. ----- 80.00	52.33 + 26. ----- 78.33	47.67 + 00. ----- 47.67

The Proposer with the highest number of points in Categories I to X is First Mile Square. The recommendation is that it be given the Summer School award.

The reader is reminded that prior to any award, the School District should consider the implementations of the recommendations and make the decisions stated on pages 4 and 5 of this report.

At the time the designated Contractor is informed of the award, the Contractor should be reminded that voter approval is required for multi-year contracts. This approval will be sought in May as part of the budget vote. However, a conditional award can be made in the near future, and this will allow the administrators of the School District and the Successful Contractor to move forward on implementing the Contract.

After the award is made, the School District is reminded of the requirement to send a copy of the RFP specifications, a copy of each Proposal, a copy of each of the completed scoring sheets, and a copy of the affidavit of publication to the State Education Department. A copy of this

information should also be retained by the Purchasing Department of the School District's Business Office and the School District's Transportation Department.

Please be sure that Proposers who are not receiving an award are notified in a timely manner.

Any FOIL requests for a copy of the Proposal submissions and a copy of the calculations for an award is the responsibility of the School District to meet.

Finally, while this summary report completes this engagement, **TAS** is also using it to thank the City School District of New Rochelle for the opportunity to provide the assistance it required in planning its transportation program for the 2016 to 2017 school year and future years.

Sincerely yours,

Louis J. Boffardi

Louis J. Boffardi
Senior Consultant, **TAS**

cc. Mark Walsh, President, **TAS**